

RESOLUTION #1

WHEREAS, The Lakewood Board of Education has contracted with two independent accounting firms, Holman, Frenia and Allison, P.C. and Fallon and Company, to provide an analysis of the current in-house transportation costs versus the cost to outsource district transportation services; and

WHEREAS, These accounting firms have analyzed the Lakewood Board of Education transportation operations and have compared these costs with the bids that were received to replace the transportation routes that are currently being provided by in house personnel; and

WHEREAS, The purpose of this analysis is to determine if it is more cost effective to provide busing by district personnel or to provide this service with contracted vendors; and

WHEREAS, The Lakewood Board of Education has received and reviewed these independent reports and have acknowledged their findings,

BE IT RESOLVED, that the Lakewood Board of Education acknowledge the receipt of these independent reports and analysis and these reports will be made available on the Lakewood School District website and Lakewood School District Facebook page.

RESOLUTION #2

WHEREAS, The Lakewood Board of Education advertised BID T01-1920 which included six (6) separate Bulk Bid Packages for Student Transportation Services for the 2019-2020, 2020-2021 and 2021-2022 school years which was received on January 30, 2019 @ 11:00 a.m.; and

WHEREAS, Thirteen (13) firms were solicited and five (5) responses was received; and

WHEREAS these responses were reviewed and analyzed for compliancy, accuracy and cost by the School Business Administrator, State Monitor, Purchasing Agent and two independent auditing firms and two (2) responses were deemed as responsible and responsive in part or in total to all of the Bid Specification packages as follows:

Package T01-1920 1A 4-Tier Regular Education Routes:

| VENDOR | TOTAL PER DIEM (Includes Aide where applicable) | BULK BID DISCOUNT | TOTAL 2019-2020 | TOTAL 2020-2021 | TOTAL 2021-2022 |
|---|--|--------------------------|------------------------|-------------------------|------------------------|
| Jay's Bus Service, Inc. 672 Cross Street Lakewood, NJ 08701 | \$16,585.00 | 1% | \$16,585.00 | \$16,585.00 Plus CPI | 2020-2021 Plus CPI |
| Seman-Tov, Inc. 10 Truax Street Elberon, NJ 07740 | \$15,643.00 | 1% | \$15,486.57 | \$15,486.57 | \$15,486.57 |

Package T01-1920 1B-4 Tier Special Education Routes

| VENDOR | TOTAL PER DIEM (Includes Aide where applicable) | BULK BID DISCOUNT | TOTAL 2019-2020 | TOTAL 2020-2021 | TOTAL 2021-2022 |
|---|--|--------------------------|------------------------|------------------------|--------------------------------|
| Jay's Bus Service, Inc. 672 Cross Street Lakewood, NJ 08701 | \$8,763.00 | 0% | \$8763.00 | \$8763.00 Plus CPI | 2020-2021 Total plus CPI |
| Seman-Tov, Inc. 10 Truax Street Elberon, NJ 07740 | \$6,984.00 | 1% | \$6,825.06 | \$6,825.06 | \$6,825.06 |

Package T01-1920 1C-SCHI/CENTER/STARS Education Routes

| VENDOR | TOTAL PER DIEM (Includes Aide where applicable) | BULK BID DISCOUNT | TOTAL 2019-2020 | TOTAL 2020-2021 | TOTAL 2021-2022 |
|---|--|--------------------------|------------------------|------------------------|------------------------|
| Jay's Bus Service, Inc. 672 Cross Street Lakewood, NJ 08701 | Rejected as non-compliant | | | | |
| Seman-Tov, Inc. 10 Truax Street Elberon, NJ 07740 | \$9,195.00 | 2% | \$9,011.50 | \$9,011.50 | \$9,011.50 |

Package T01-1920 1D-3 Tier Regular Education

| VENDOR | TOTAL PER DIEM (Includes Aide where applicable) | BULK BID DISCOUNT | TOTAL 2019-2020 | TOTAL 2020-2021 | TOTAL 2021-2022 |
|---|--|--------------------------|------------------------|-------------------------|------------------------|
| Jay's Bus Service, Inc. 672 Cross Street Lakewood, NJ 08701 | \$13,384.00 | 1% | \$13,250.16 | \$13,250.16 Plus CPI | 2020-2021 Plus CPI |
| Seman-Tov, Inc. 10 Truax Street Elberon, NJ 07740 | \$17,903.00 | 1% | \$17,723.97 | \$17,723.97 | \$17,723.97 |

Package T01-1920 1E-3 Tier Special Education Services

| VENDOR | TOTAL PER DIEM (Includes Aide where applicable) | BULK BID DISCOUNT | TOTAL 2019-2020 | TOTAL 2020-2021 | TOTAL 2021-2022 |
|---|--|--------------------------|------------------------|------------------------|------------------------|
| Jay's Bus Service, Inc. 672 Cross Street Lakewood, NJ 08701 | \$9,510.00 | 0% | \$9,510.00 | \$9,510.00Plus CPI | 2020-2021 Plus CPI |
| Seman-Tov, Inc. 10 Truax Street Elberon, NJ 07740 | \$7,014.00 | 0% | \$7,014.00 | \$7,014.00 | \$7,014.00 |

Package T01-1920 1F-3 Tier Regulation Education Routes currently done in-house

| VENDOR | TOTAL PER DIEM (Includes Aide where applicable) | BULK BID DISCOUNT | TOTAL 2019-2020 | TOTAL 2020-2021 | TOTAL 2021-2022 |
|---|--|--------------------------|------------------------|------------------------|------------------------|
| Jay's Bus Service, Inc. 672 Cross Street Lakewood, NJ 08701 | Non-Responsive | | | | |
| Seman-Tov, Inc. 10 Truax Street Elberon, NJ 07740 | \$14,174.00 | 1% | \$14,032.26 | \$14,032.26 | \$14,032.26 |

BE IT RESOLVED, that the Lakewood Board of Education awards the attached bid number T01-1920 part **D** to Jay's Bus Service, Inc. for 2019-20 school year at an annual cost (180 days) of **\$2,385,028.80**, for the 2020-21 school year; an annual cost of **\$2,385,028.80** plus the transportation CPI for April to June 2020, and for 2021-22 school year at the 2020-21 cost plus the transportation CPI for April to June 2021; and

BE IT FURTHER RESOLVED, that the Lakewood Board of Education awards the attached bid number T01-1920 part **E** to Seman-Tov Inc. for the 2019-20, 2020-21 and the 2021-22 school years at an annual cost (180 days) of **\$1,262,520.00** each year based on the routes listed as needing aides in the bid specifications. The cost of the routes will be adjusted by the aide cost listed in the bid response based on the actual number of aides required for any given route; and

BE IT FURTHER RESOLVED, that all bids for bid number T01-1920 part **A** and part **B** are rejected because the school district will be operating three tiers during the term of the contract; and

BE IT FURTHER RESOLVED, that all bids for bid number T01-1920 part **C** be rejected for price considerations. Specifications will be modified to allow bidding of individual routes; and

BE IT FURTHER RESOLVED, that all bids for bid number T01-1920 part **F** be rejected as these routes are included in part **D** and are being awarded as such.

RESOLUTION #3

WHEREAS, The Lakewood Board of Education advertised BID T01-1920 which included six (6) separate Bulk Bid Packages for Student Transportation Services for the 2019-2020, 2020-2021 and 2021-2022 school years which was received on January 30, 2019 @ 11:00 a.m.; and

WHEREAS, Thirteen (13) firms were solicited and five (5) responses was received; and

WHEREAS, these responses were reviewed and analyzed for compliancy, accuracy and cost by the School Business Administrator, State Monitor, Purchasing Agent and two independent auditing firms and two (2) responses were deemed as responsible and responsive in part or in total to all of the Bid Specification packages as follows:

Package T01-1920 1A 4-Tier Regular Education Routes:

| VENDOR | TOTAL PER DIEM (Includes Aide where applicable) | BULK BID DISCOUNT | TOTAL 2019-2020 | TOTAL 2020-2021 | TOTAL 2021-2022 |
|---|--|--------------------------|------------------------|-------------------------|------------------------|
| Jay's Bus Service, Inc. 672 Cross Street Lakewood, NJ 08701 | \$16,585.00 | 1% | \$16,585.00 | \$16,585.00 Plus CPI | 2020-2021 Plus CPI |
| Seman-Tov, Inc. 10 Truax Street Elberon, NJ 07740 | \$15,643.00 | 1% | \$15,486.57 | \$15,486.57 | \$15,486.57 |

Package T01-1920 1B-4 Tier Special Education Routes

| VENDOR | TOTAL PER DIEM (Includes Aide where applicable) | BULK BID DISCOUNT | TOTAL 2019-2020 | TOTAL 2020-2021 | TOTAL 2021-2022 |
|---|--|--------------------------|------------------------|------------------------|--------------------------------|
| Jay's Bus Service, Inc. 672 Cross Street Lakewood, NJ 08701 | \$8,763.00 | 0% | \$8763.00 | \$8763.00 Plus CPI | 2020-2021 Total plus CPI |
| Seman-Tov, Inc. 10 Truax Street Elberon, NJ 07740 | \$6,984.00 | 1% | \$6,825.06 | \$6,825.06 | \$6,825.06 |

Package T01-1920 1C-SCHI/CENTER/STARS Education Routes

| VENDOR | TOTAL PER DIEM (Includes Aide where applicable) | BULK BID DISCOUNT | TOTAL 2019-2020 | TOTAL 2020-2021 | TOTAL 2021-2022 |
|---|--|--------------------------|------------------------|------------------------|------------------------|
| Jay's Bus Service, Inc. 672 Cross Street Lakewood, NJ 08701 | Rejected as non-compliant | | | | |
| Seman-Tov, Inc. 10 Truax Street Elberon, NJ 07740 | \$9,195.00 | 2% | \$9,011.50 | \$9,011.50 | \$9,011.50 |

Package T01-1920 1D-3 Tier Regular Education

| VENDOR | TOTAL PER DIEM (Includes Aide where applicable) | BULK BID DISCOUNT | TOTAL 2019-2020 | TOTAL 2020-2021 | TOTAL 2021-2022 |
|---|--|--------------------------|------------------------|-------------------------|------------------------|
| Jay's Bus Service, Inc. 672 Cross Street Lakewood, NJ 08701 | \$13,384.00 | 1% | \$13,250.16 | \$13,250.16 Plus CPI | 2020-2021 Plus CPI |
| Seman-Tov, Inc. 10 Truax Street Elberon, NJ 07740 | \$17,903.00 | 1% | \$17,723.97 | \$17,723.97 | \$17,723.97 |

Package T01-1920 1E-3 Tier Special Education Services

| VENDOR | TOTAL PER DIEM (Includes Aide where applicable) | BULK BID DISCOUNT | TOTAL 2019-2020 | TOTAL 2020-2021 | TOTAL 2021-2022 |
|---|--|--------------------------|------------------------|------------------------|------------------------|
| Jay's Bus Service, Inc. 672 Cross Street Lakewood, NJ 08701 | \$9,510.00 | 0% | \$9,510.00 | \$9,510.00Plus CPI | 2020-2021 Plus CPI |
| Seman-Tov, Inc. 10 Truax Street Elberon, NJ 07740 | \$7,014.00 | 0% | \$7,014.00 | \$7,014.00 | \$7,014.00 |

Package T01-1920 1F-3 Tier Regulation Education Routes currently done in-house

| VENDOR | TOTAL PER DIEM (Includes Aide where applicable) | BULK BID DISCOUNT | TOTAL 2019-2020 | TOTAL 2020-2021 | TOTAL 2021-2022 |
|---|--|--------------------------|------------------------|------------------------|------------------------|
| Jay's Bus Service, Inc. 672 Cross Street Lakewood, NJ 08701 | Non-Responsive | | | | |
| Seman-Tov, Inc. 10 Truax Street Elberon, NJ 07740 | \$14,174.00 | 1% | \$14,032.26 | \$14,032.26 | \$14,032.26 |

THEREFORE BE IT RESOLVED, that the Lakewood Board of Education reject all bids received for T01-1920 packages **A, B, D, E, and F** and abandon the project for the contracted provision of these services pursuant to N.J.S.A. 18A:18A-22 (c) ; and

BE IT FURTHER RESOLVED, that the Lakewood Board of Education continue to perform these Student Transportation services in-house; and

BE IT FURTHER RESOLVED, that all bids for bid number T01-1920 part **C** be rejected for price considerations. Specifications will be modified to allow bidding of individual routes pursuant to N.J.S.A. 18A:18A-22(d).

RESOLUTION #4

WHEREAS, The Lakewood Board of Education may be contracting with independent transportation companies to provide transportation services as required to the students of Lakewood Board of Education; and

WHEREAS, The use of these outside transportation companies has made the Lakewood Board of Education transportation fleet not necessary at this time.

THEREFORE BE IT RESOLVED that the Lakewood Board of Education authorizes the Business Administrator to solicit bids for the sale of the transportation fleet or any part thereof or lease of the transportation fleet or any part thereof provided privatization of transportation is approved. The details of the transportation fleet will be made available on district website.

RESOLUTION #5

WHEREAS, The Lakewood Board of Education has through the competitive bidding process solicited bids to outsource district busing routes that are currently done by the employees of Lakewood Board of Education; and

WHEREAS, The Lakewood Board of Education has decided through the competitive bidding process to outsource district busing routes that are currently performed by the employees of Lakewood Board of Education; and

WHEREAS, The Lakewood Board of Education has contracted two independent Audit firms to review the costs of in house busing as opposed to outsourcing these busing routes; and

WHEREAS, as a result of this review it has been determined that outsourcing the current in house busing routes would be financially beneficial to the District; and

WHEREAS, The Lakewood Board of Education recognizes the affect this change will have on the transportation staff members that will not be renewed for the 2019-2020 school year,

THEREFORE BE IT RESOLVED, in the event the District chooses to privatize transportation, any transportation staff member that was not renewed as a result of privatizing transportation will be paid any accumulated sick and personal days as of the last day of their contract and such payment will be made by June 30, 2019.